

Strategic objectives and key performance indicators (“KPIs”)

Strategic objective

Grow AUM, both organically and through accretive M&A

KPIs

£13.0bn

AUM¹

FY26	£13.0bn
FY25	£12.1bn

8% increase year-on-year

Why is this important?

- AUM is an important KPI within the fund management industry and allows a simple, high level comparison with our peers
- AUM growth demonstrates how successfully we have implemented our strategy and how that translates to the strength of our fundraising and performance, and therefore future revenue potential

FY26 progress and outlook

- Record annual fundraising in higher-margin retail vehicles was the key driver in the AUM uplift, with positive foreign exchange movements largely offsetting the impact of strong realisations in Australia

£0.8bn

Gross fundraising¹

FY26	£0.8bn
FY25	£1.3bn

£0.5 billion decrease year-on-year

Why is this important?

- The rate at which we can raise funds is key to being able to capitalise on the significant deployment opportunities across the Group's key markets
- Fundraising across our products is a key indicator of our strategies' performance, as well as the strength and depth of our investor relationships in the UK and internationally

FY26 progress and outlook

- Record fundraising of £630 million in higher-margin retail vehicles (FY25: £587 million)
- Institutional fundraising of £178 million across real asset and private equity products (FY25: £546 million)

£164.9m

Revenue

FY26	£164.9m
FY25	£148.6m

82.1% recurring revenue¹ (FY25: 86.1%)

Why is this important?

- Consistent revenue growth is an integral KPI of business delivery and performance
- Monitoring the balance between recurring and non-recurring revenue is important to ensure we maintain our high quality of earnings

FY26 progress and outlook

- Total revenue grew by 11% as a result of recurring revenue growth, as well as strong marketing and performance fees during the period
- Achieved 82% recurring revenue, maintaining a high level of predictability over future income

1. The following KPIs are alternative performance measures: Assets Under Management (“AUM”) – Gross fundraising – Recurring revenue.

Strategic objectives and key performance indicators (“KPIs”)

Strategic objective

Deliver investment excellence

KPIs

£574m

Deployment¹

FY26	£253m	£321m
FY25	£255m	£164m

37% increase year-on-year

Why is this important?

- The rate at which we can deploy funds, whilst also dependent on cash availability, indicates both the strength of our origination capabilities and the level of investment opportunities within our key markets

FY26 progress and outlook

- Sourced and reviewed 850+ real asset opportunities and >4,000 private equity opportunities
- Continued development of the real asset future deployment rights pipeline, which is in excess of £3.6 billion

Key: ■ Private Equity ■ Real Assets

£11.6m

Performance fees

FY26	£11.6m
FY25	£5.2m

£6.4 million increase year-on-year

Why is this important?

- For funds that have the ability to earn performance fees, this is a good measure of whether target returns have been successfully met
- Whilst not classified as recurring revenue, the Group has historically delivered performance fees annually

FY26 progress and outlook

- £11.6 million of performance fees generated for the Group by strong realisations across both Real Asset and Private Equity divisions
- Performance on track to generate further performance fees in future years

79%

Staff engagement score

FY26	79%
FY25	78%

1% increase year-on-year

Why is this important?

- Our staff engagement survey measures our employees' emotional connection to working for Foresight, their plans to stay, and motivation
- We ask employees four key engagement questions, taking the average score across those questions to obtain the overall engagement score for the survey

FY26 progress and outlook

- We continue to benefit from a high level of engagement from our employees, above many of our peers
- Specific Group-level and team strategies have been identified and rolled out in key areas to further improve engagement

1. Following the agreed sale of the Group's public markets division, Group total deployment is now a more focused and meaningful metric, providing a consolidated view of capital deployed across the Group's two remaining core private markets divisions.

Strategic objectives and key performance indicators (“KPIs”)

Strategic objective

Expand margin through profitable growth and added scale

Return surplus free cash flow generated to Shareholders

KPIs

£68.6m

Core EBITDA pre-SBP¹

FY26	41.6%	£68.6m
FY25	41.8%	£62.2m

10% increase year-on-year

Why is this important?

- We view this as the most relevant profitability measure for the Group’s recurring revenue model
- Core EBITDA pre-SBP helps to inform management as to the efficiency of the business’ operations and how well we are managing our cost base. Monitoring the margin supports decision-making to maximise operational leverage for the benefit of our Shareholders

FY26 progress and outlook

- Another year of profitable growth, up 10% in FY26
- We continue to target margin expansion as the Group scales

27.1p

Total dividend per share

FY26	27.1p
FY25	24.2p

12% increase year-on-year

Why is this important?

- Our business is highly cash generative, enabling significant dividends to be paid to our Shareholders
- We maintain a balance between returning capital to Shareholders and retaining cash within the business for future re-investment and M&A opportunities

FY26 progress and outlook

- Due to the growth in profits and a continued strong level of cash flow generation we increased our total dividend by 12% year-on-year

1. The following KPIs are alternative performance measures: Core EBITDA pre-SBP.