

# About us continued



## Profitable

Demonstrable track record of profitable growth

**+148%**

Increase in core EBITDA pre-SBP since IPO

**+7.4ppt**

Margin expansion since IPO, evidencing operating leverage



## Growing markets

Ideally positioned to capture the long-term structural growth trends in our key markets

Global investment levels are forecast to need to nearly triple to **\$4.8 trillion per year** between 2024 and 2030 to remain on track to achieve global net zero targets<sup>1</sup>

**£15 billion<sup>2</sup>** equity capital gap for SMEs in the UK alone



## Sustainable

Foresight has over **80%** of our AUM in investments that are aligned with the Multilateral Development Banks' list of activities considered universally aligned with the Paris Agreement's mitigation goals<sup>3</sup>

The Sustainability Report also sets out the process and results of the double materiality analysis conducted in FY24. To be well-prepared for future market demands, the double materiality analysis is based on both the International Sustainability Standards Board ("ISSB") as well as the European Sustainability Reporting Standards ("ESRS")

Foresight's Task Force on Climate-related Financial Disclosure ("TCFD") can be found in our Sustainability Report (<https://www.foresight.group/sustainability-report-fy24>)

1. Per the Bloomberg NEF "Energy Transition Investment Trends 2024" report published on 30 January 2024.  
2. Source: The Scale-Up Institute.  
3. <https://documents.worldbank.org/en/publication/documents-reports/documentdetail/099212406162322091/>

# About us continued



## Scalable

Scalable growth platform

+69%

Increase in AUM since IPO

+104%

Increase in revenue since IPO

+19%

Increase in revenue in FY24



## Diversified

Diversified and resilient business model with growing geographic footprint

>200

Institutional investors

c.40,000

Retail investors

69%

Institutional AUM

31%

Retail AUM

45

Investment vehicles

46%

Non-UK AUM



## Predictable

Recurring and predictable long-term revenue model

85-90%

Recurring revenue range

92%

AUM in evergreen<sup>1</sup> or LP vehicles, with long-duration capital

All underpinned by our entrepreneurial culture and the wealth of knowledge and experience of our people

1. Evergreen funds include listed investment trusts and are defined as having no pre-determined end of life and therefore have the capability to raise future capital.