

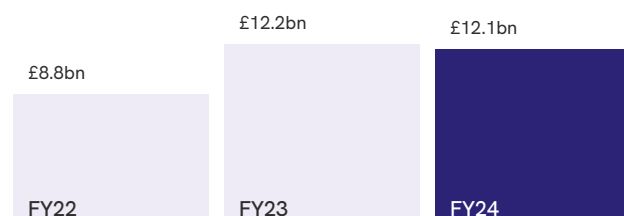
Key performance indicators

AUM

£12.1bn

(31 March 2023: £12.2bn)

(0.2%) decrease year-on-year



Why is this important?

- AUM is used to monitor the size and growth rate of our business. It is an important KPI within our industry and allows a simple, high level comparison with our peers
- AUM growth demonstrates how successfully we have implemented our strategy and how that translates to the strength of our fundraising and future revenue potential

What we achieved in the year

- Record annual retail fundraising, with FY24 inflows of £436 million into higher margin vehicles
- Institutional private equity inflows of £134 million, including the launch of two new funds
- Pre marketing of two institutional infrastructure funds

Strategic alignment

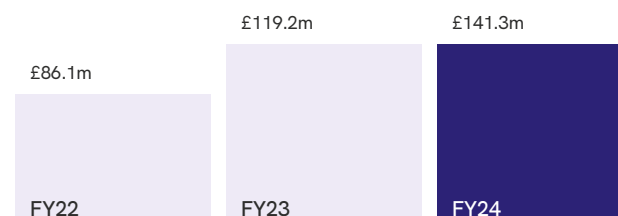


Revenue

£141.3m

(FY23: £119.2m)

86.6% recurring revenue (FY23: 86.6%)



Why is this important?

- Monitoring the balance between recurring and non-recurring revenue is important to ensure we maintain our high quality of earnings

What we achieved in the year

- We achieved our target range of recurring revenue which translates to a highly predictable source of future income

Strategic alignment

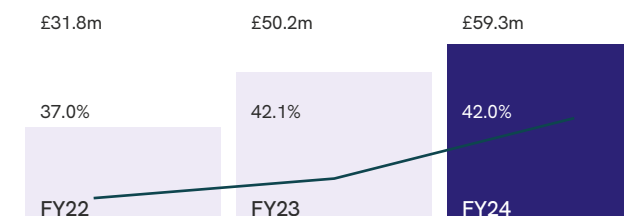


Core EBITDA pre-SBP

£59.3m

(FY23: £50.2m)

-0.1pts margin decrease year-on-year



Why is this important?

- Core EBITDA pre-SBP is monitored to ensure we are growing the business efficiently, managing our cost base and maximising our operational leverage for the benefit of our Shareholders
- We view this as the profitability measure most relevant to the Group's recurring revenue model (i.e. a cash profit measure after taking out any one-off items, both positive and negative)

What we achieved in the year

- Another year of strong profitable growth, up 18% in FY24
- Achieved a 43% core EBITDA pre-SBP margin in H2 FY24, in line with our medium-term target set at IPO

Strategic alignment



— Core EBITDA margin %

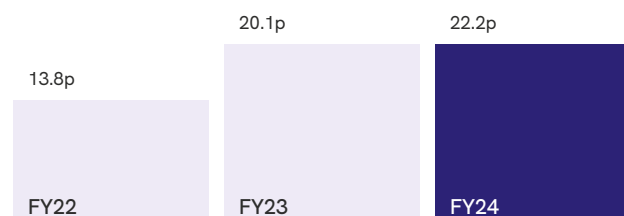
Key performance indicators continued

Dividend payout

22.2p

(FY23: 20.1p)

64% payout ratio (FY23: 60% payout ratio)



Why is this important?

- Our business is highly cash generative, enabling significant dividends to be paid to our Shareholders
- We maintain a balance between returns to Shareholders and retaining cash within the business for future re-investment and M&A opportunities

What we achieved in the year

- Due to significant growth in core EBITDA pre-SBP and a continued strong level of cash flow generation we increased our total dividend by over 10%

Strategic alignment

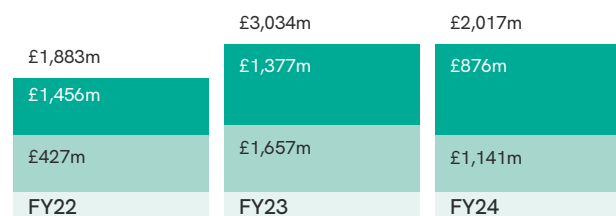


Deployment

£2,017m

(FY23: £3,034m)

34% decrease year-on-year



Why is this important?

- The rate at which we can deploy funds is dependent on cash availability, with a strong pipeline of investment opportunities in our key markets
- Our deployment metric includes 100% of gross inflows into the FCM division in addition to investments made in private markets across the Infrastructure and Private Equity divisions

What we achieved in the year

- Continued development of the Infrastructure future deployment rights pipeline, which remains in excess of £5 billion

Strategic alignment



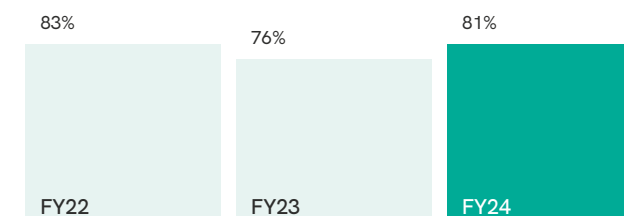
- £m deployed
- £m future deployment rights

Staff engagement score

81%

(FY23: 76%)

87% participation rate (FY23: 86%)



Why is this important?

- Our Staff Engagement Survey measures our employees' emotional connection working for Foresight, their plans to stay, and motivation
- We ask employee engagement questions, taking the average score across those questions to obtain the overall engagement score for the survey

What we achieved in the year

- We continue to benefit from a high level of engagement from our employees, above many of our peers. Company level and team specific strategies have been identified and rolled out in key areas to further improve engagement.

Strategic alignment



The following KPIs are alternative performance measures: Assets Under Management ("AUM") - Recurring revenue - Core EBITDA pre-SBP